

#### AVX TANTALUM DIVISION

Consolidation of Suffix



#### **TANTALUM DIVISION**

- PCN Issued 12/2008
- Updated on Website 12/2008
- PCN link sent to distribution & key customer contacts in "Tant Monthly Update" 12/2008
- NJ is a live suffix for over 10 years, used by many key customers & is the dominant code for TAJ
- Going forward it will be the preferred suffix code for standard components



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# SUFFIX AFFECTED

- For historical reasons AVX Tantalum Division has multiple
   suffix codes for what is now the same standard component
  - Where a specific test or improved test limits on a specification parameter were required. A Special suffix was created. As the process improves we adopt the tighter test as standard & we end up with two suffix for the same part.
  - When we adopted 100% surge test for all TAJ there were many suffix which became the same specification.
  - 2001 we created SnPb & SnPb free suffix. By 2004 all standard components were SnPb free. Again we have multiple suffix for the same component.
  - Some low ESR parts will also be affected; TPSD107M010Y0100 will become TPSD107M010R0100 - both are the same part.



## ADVANTAGES

- There are many advantages to cleaning up the part numbering system - but one of the main drivers is the development of GSOP (Global Sales Order Processing) which brings the three AVX regional order processing programmes into a single system.
- With suffix reduction, identification of standard and non standard components becomes easier (for AVX and distribution personnel)
- The division can consolidate component inventory and reduce the need for substitution (Spec engineering checks will also reduce).



## ADVANTAGES (Con't)

- The eventual reduction of live parts on the database will make it easier to maintain and reduce potential for errors.
- From a sales and marketing perspective we are increasingly addressing globalisation. With all regions using the same part numbers contractual and pricing crosschecks become quicker easier and more accurate. There is less chance of getting multiple prices on and RFQ for what is effectively the same part.
- EDI management over time will become easier with less part number variations



## WHY CONSOLIDATE NJ SUFFIX?

- Globally the NJ suffix is used more extensively than any other.
- 69% of WW TAJ billed in FY09 were RNJ/SNJ.
- 25% are R,S,P,Y and others. Of this group where we want to change the suffix 70% is in European and US distribution.
  - 6% Are genuine spec parts and will not change.



#### WHY CONSOLIDATE NJ SUFFIX? (Con't)

Data base management and analysis is easier if part numbers are the same length. i.e. NOJ, THJ, TRJ, and most of the TAJ,s are already 14 digit codes – it makes sense to consolidate TAJ into a 14 digit code





#### IMPLEMENTATION

- We will highlight the preferred part numbers, gain distributor
  and customer acceptance and manage the move to preferred
  codes
- We are not imposing obsolescence or a cut off on the non preferred suffix or at this stage.
- TIMELINE
- Notify our intention Done Dec 08



## IMPLEMENTATION (Con't)

- Change literature to clarify the standard Done May09
- Change distribution data base FY10 Q1/Q2
- Change OEM and CEM data base by End FY10
- At some point we will be make the non preferred parts obsolete but this will be addressed when the proportion of non preferred suffix becomes insignificant



# TAJ SUFFIX TO LOOK FOR

TAJ

Suffix	Comment
Ρ	Non Preferred use SNJ
PNJ	Non Preferred use SNJ
R	Non Preferred use RNJ
RBL	Non Preferred use RNJ
RGA	Non Preferred use RNJ
S	Non Preferred use SNJ
Υ	Non Preferred use RNJ
YNJ	Non Preferred use RNJ

In most cases we are focusing on R and S. This is by far the biggest volume. But look out for other codes which can be consolidated





# **TPS SUFFIX TO LOOK FOR**

# TPS

Suffix	Comment
Ρ	Non Preferred use S
Υ	Non Preferred use R

In TPS there are still some of the old SnPb free codes where the R and S are the same component



